

**Buyer Profile and Product Interest Form – Online Business to Business (B2B) Meeting Program**

PLEASE TYPE OR WRITE IN BLOCK LETTERS

**Company Contact Information**

**Company name :**

<b>Buyer Name :</b>	<b>Title:</b>
<b>Address :</b>	
<b>City :</b>	<b>Postal / Zip Code:</b>
<b>Telephone:</b>	<b>Cell:</b>
<b>Fax :</b>	
<b>Email Address :</b>	<b>Website:</b>

**Description of your company**

**1. Type of business: (check all that apply)**

- Wholesaler
- Retailer
- Importer
- Agent (broker)
- Distributor
- Other (specify) : \_\_\_\_\_

**2. Established since:**

**3. Sales Channel: (check all that apply)**

- Club/mega stores
- Supermarkets
- Specialty stores
- Food Service
- Institutional
- Industrial
- Online sales
- Other (specify): \_\_\_\_\_

**4. Procurement: (check all that apply)**

- Direct to Own Warehouse
- Distributor(s) (specify): \_\_\_\_\_
- Pickup at Supplier US Warehouse
- Pick up at Supplier
- Canadian Warehouse
- Other: \_\_\_\_\_

**5. Sales territories / markets:**

**6. Countries of Imports:**

**7. Approximate Value of Annual Imports (\$USD):**

**8. Brief company description (max 100 words – this profile will be sent to potential suppliers) :**

**9. Do you currently source products from Canada?**     Yes     No  
 If yes, what types of products?

**10. If there are specific Canadian companies you wish to meet, please list them here:**

**Logistic information**

- Technical requirements:** (check box if available)
- Computer with microphone and video conferencing
  - Adequate internet connection
  - Microsoft Teams
  - Zoom
  - Go to meeting

**Product Interest**

*Please indicate here if you have any products categories you DO NOT want to meet with:*

Categories/Requirements/Certifications	Mandatory		Optional		Wellness Attributes				
					Mandatory	Optional	Mandatory	Optional	
<input type="checkbox"/> Branded Products	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Additive free	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Low Calories	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Private Label	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> All Natural	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Low Carbs	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> HACCP	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Functional food	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Low Fat	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> GFSI	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Gluten Free	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Low Sodium	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> EDI Capable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Source of Antioxidant	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	No Trans Fat	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Peanut Free	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Source of Dietary Fibre	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Sugar Free	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Non-GMO Project	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Source of Omega 3	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Vegan	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Organic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Source of Soy Protein	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Whole Grain	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Halal	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Vitamin/Calcium Enriched	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Other:	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Kosher	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Allergen Free.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Other:	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Fair trade	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Other :	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			

BAKERY		
<input type="checkbox"/> Unbaked Frozen "UF"	<input type="checkbox"/> Baked Frozen "BF"	<input type="checkbox"/> Shelf Stable "SS"
<input type="checkbox"/> Artisan Cookies	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Artisan / Specialty Breads	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Bagels	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Brownies	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Cakes	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Croissants	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> English Muffins	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Flatbread	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Cheesecake	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Health Bread	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Cinnamon Buns	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Muffins	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Pies	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Pitas	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Tarts	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Tortillas	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Waffles	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Other:	<input type="checkbox"/>	<input type="checkbox"/>

DELI		
<input type="checkbox"/> Cheeses - Regular	<input type="checkbox"/> European Salami	<b>Other Deli Products</b>
<input type="checkbox"/> Cheeses - Goat	<input type="checkbox"/> Sausage	<input type="checkbox"/> Entrees (refrig)
<input type="checkbox"/> Bacon	<input type="checkbox"/> Luncheon meats	<input type="checkbox"/> Fresh/Prepared salads (refrig)
<input type="checkbox"/> Duck	<input type="checkbox"/> Meats snacks (pepperoni)	<input type="checkbox"/> Fresh pasta (refrig)
<input type="checkbox"/> Ham	<input type="checkbox"/> Hot Dogs	<input type="checkbox"/> Fresh pizza
<input type="checkbox"/> Prosciutto	<input type="checkbox"/> Other:	<input type="checkbox"/> HMR (refrig)
<input type="checkbox"/> Italian Salami		<input type="checkbox"/> Other (refrig):
		<input type="checkbox"/> Prepared Deli Foods (refrig)
		<input type="checkbox"/> Meat pies (refrig)
		<input type="checkbox"/> Sauces, Pesto (refrig)
		<input type="checkbox"/> Soups (refrig)
		<input type="checkbox"/> Spreads, Dips (refrig)
		<input type="checkbox"/> Veg sausages

PRODUCE		
<input type="checkbox"/> Tomatoes – Red	<input type="checkbox"/> Cucumber - mini	<b>Greenhouse Produce</b>
<input type="checkbox"/> Tomatoes – Heirloom	<input type="checkbox"/> Cabbage	<input type="checkbox"/> Tomatoes – Red
<input type="checkbox"/> Tomatoes – Mini	<input type="checkbox"/> Grapes (Juice)	<input type="checkbox"/> Tomatoes – Heirloom
<input type="checkbox"/> Peppers – Yellow	<input type="checkbox"/> Carrots	<input type="checkbox"/> Tomatoes – Mini
<input type="checkbox"/> Peppers – Red	<input type="checkbox"/> Turnips	<input type="checkbox"/> Peppers – Yellow
<input type="checkbox"/> Peppers – Green	<input type="checkbox"/> Beets	<input type="checkbox"/> Peppers – Red
<input type="checkbox"/> Parsnips	<input type="checkbox"/> Lettuce (Romaine)	
<input type="checkbox"/> Onions – Yellow	<input type="checkbox"/> Tart Cherries	
<input type="checkbox"/> Mushroom	<input type="checkbox"/> Sweet Corn (Frozen)	
<input type="checkbox"/> Shallot	<input type="checkbox"/> Peas (Frozen)	
<input type="checkbox"/> Potatoes	<input type="checkbox"/> Beans	
<input type="checkbox"/> Onions – Red	<input type="checkbox"/> Other:	
<input type="checkbox"/> Celery		
<input type="checkbox"/> Cucumber - Seedless		

MEATS								
<input type="checkbox"/> Chilled « C »				<input type="checkbox"/> Frozen « F »				<input type="checkbox"/> Value Added « VA »
	C	F	VA		C	F	VA	
<input type="checkbox"/> Beef	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Duck	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Pork	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Veal	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Game meats/Exotic	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Offals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Chicken	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/> Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

FISH/SEAFOOD			
<input type="checkbox"/> Chilled « C »			<input type="checkbox"/> Frozen « F »
	C	F	VA
<input type="checkbox"/> Fish	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Shellfish	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Crustacean	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Caviar/Roe	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Marine plants/kelp/seaweed	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

FROZEN PREPARED FOODS		
<input type="checkbox"/> Frozen desserts/cakes/pastries	<input type="checkbox"/> Pizza	<input type="checkbox"/> Prepared meals – vegetarian
<input type="checkbox"/> Handheld meals	<input type="checkbox"/> Prepared ethnic meals	<input type="checkbox"/> Soups
<input type="checkbox"/> Hors d'oeuvre/appetizers	<input type="checkbox"/> Prepared meals - mix	<input type="checkbox"/> Vegetables - Traditional
<input type="checkbox"/> Ice cream/sorbets/bars fruit, etc.	<input type="checkbox"/> Prepared meals – pastas	<input type="checkbox"/> Vegetables - Specialty
<input type="checkbox"/> Meat pies/patties	<input type="checkbox"/> Prepared meals – protein/meat	<input type="checkbox"/> Other:

BEVERAGES/PET CATEGORY			
Alcoholic	Non-Alcoholic	Other Beverages	Pet Category
<input type="checkbox"/> Apple Ice Ciders	<input type="checkbox"/> Coffee - Regular	<input type="checkbox"/> Almond Milk	<input type="checkbox"/> Dog Food
<input type="checkbox"/> Beers – Regular	<input type="checkbox"/> Coffee - Specialty	<input type="checkbox"/> Health Drinks	<input type="checkbox"/> Cat Food
<input type="checkbox"/> Beers - Craft	<input type="checkbox"/> Fruit Juices	<input type="checkbox"/> Energy Drinks	<input type="checkbox"/> Bird Food
<input type="checkbox"/> Coolers	<input type="checkbox"/> Iced Tea	<input type="checkbox"/> Milk - Specialty	<input type="checkbox"/> Pet Litter
<input type="checkbox"/> Specialty Spirits	<input type="checkbox"/> Tea - Regular	<input type="checkbox"/> Relaxing Drinks	<input type="checkbox"/> Other:
<input type="checkbox"/> Wines - Regular	<input type="checkbox"/> Tea - Specialty	<input type="checkbox"/> Soft Drinks	
<input type="checkbox"/> Wines - Sparkling	<input type="checkbox"/> Vegetable Juice	<input type="checkbox"/> Soya Drinks	
<input type="checkbox"/> Wines - Ice Wine	<input type="checkbox"/> Water – Functional / Flavoured	<input type="checkbox"/> Smoothies	
<input type="checkbox"/> Spirits – Whisky, Vodka, Rum	<input type="checkbox"/> Water – Mineral Water	<input type="checkbox"/> Sport Drinks	
<input type="checkbox"/> Other:	<input type="checkbox"/> Water – Spring Water	<input type="checkbox"/> Yogurt/Yogurt Drinks	
	<input type="checkbox"/> Other:	<input type="checkbox"/> Other:	

GROCERY PRODUCTS		
<input type="checkbox"/> <b>Condiments</b>	<input type="checkbox"/> <b>Prepared / Canned food</b>	<input type="checkbox"/> <b>Confectionery</b>
<input type="checkbox"/> Ketchup	<input type="checkbox"/> Beans	<input type="checkbox"/> Candy – Hard and Soft
<input type="checkbox"/> Mustards	<input type="checkbox"/> Tomatoes	<input type="checkbox"/> Chocolate
<input type="checkbox"/> Spreads and Dips	<input type="checkbox"/> Vegetables (Corn/Carrots)	<input type="checkbox"/> Chocolates Specialty/Gourmet
<input type="checkbox"/> Salsa/Chutney	<input type="checkbox"/> Stews / Prepared entrees	<input type="checkbox"/> Fudge
<input type="checkbox"/> Other: ethnic	<input type="checkbox"/> Soups	<input type="checkbox"/> Seasonal / Novelties
<input type="checkbox"/> <b>Marinades or Dressings</b>	<input type="checkbox"/> Rice Pudding/Custard	<input type="checkbox"/> Toffees / Caramels / Nougats
<input type="checkbox"/> <b>Oils</b>	<input type="checkbox"/> <b>Pasta</b>	<input type="checkbox"/> <b>Gum</b>
<input type="checkbox"/> Regular	<input type="checkbox"/> Regular/Specialty Wheat	<input type="checkbox"/> Other:
<input type="checkbox"/> Specialty	<input type="checkbox"/> Rice Pasta	<input type="checkbox"/> <b>Snacks</b>
<input type="checkbox"/> <b>Vinegars</b>	<input type="checkbox"/> Other:	<input type="checkbox"/> Bars - Granola
<input type="checkbox"/> Traditional/Specialty	<input type="checkbox"/> <b>Rice</b>	<input type="checkbox"/> Bars - Fruit / Nut / Seed
<input type="checkbox"/> <b>Spices / Seasonings</b>	<input type="checkbox"/> Regular	<input type="checkbox"/> Biscotti
<input type="checkbox"/> <b>Sauces</b>	<input type="checkbox"/> Specialty (Wild, Blends)	<input type="checkbox"/> Cookie - Traditional
<input type="checkbox"/> Plum / Soya / Teriyaki	<input type="checkbox"/> <b>Baking / Dry Blends</b>	<input type="checkbox"/> Cookies - Specialty
<input type="checkbox"/> Tomato based	<input type="checkbox"/> Cakes/Muffins mix	<input type="checkbox"/> Crackers - Traditional
<input type="checkbox"/> Cranberry based	<input type="checkbox"/> Dry mixes	<input type="checkbox"/> Crackers - Specialty
<input type="checkbox"/> Pasta	<input type="checkbox"/> Flours	<input type="checkbox"/> Dried Fruit/Mixes
<input type="checkbox"/> Ethnic	<input type="checkbox"/> Artisan / Health Flour/Oats	<input type="checkbox"/> Extruded Fruit Snacks
<input type="checkbox"/> Other:	<input type="checkbox"/> Dessert / Pudding	<input type="checkbox"/> Nut / Nut Mixes/Snack Mixes
<input type="checkbox"/> <b>Cereals</b>	<input type="checkbox"/> Other:	<input type="checkbox"/> Popcorn/Extruded Corn Snacks
<input type="checkbox"/> Granola/Specialty	<input type="checkbox"/> <b>Spreads and Syrups</b>	<input type="checkbox"/> Tortilla Chips
<input type="checkbox"/> Oat	<input type="checkbox"/> Honey	<input type="checkbox"/> Popcorn
<input type="checkbox"/> <b>Shelf Stable Meal Kits</b>	<input type="checkbox"/> Jams and Jellies	<input type="checkbox"/> Extruded Salty Snacks
<input type="checkbox"/> Main Meal - Traditional	<input type="checkbox"/> Maple Syrup	<input type="checkbox"/> Potato Chips - Conventional
<input type="checkbox"/> Main Meal - Ethnic Foods	<input type="checkbox"/> Maple products ( Sugar, Butter)	<input type="checkbox"/> Potato Chips - Kettle
<input type="checkbox"/> Pizza Kits	<input type="checkbox"/> Soya Butters	<input type="checkbox"/> Potato Chips - Canister
<input type="checkbox"/> Salad Kits	<input type="checkbox"/> Peanut / Nut Butters	<input type="checkbox"/> Flavoured/Juice Freeze Pops
<input type="checkbox"/> Dessert Kits	<input type="checkbox"/> Other:	<input type="checkbox"/> Other:
<input type="checkbox"/> Other:		

**Additional notes, special interests:**

Please submit completed form to **Caroline Bernard, Member Relations and Executive Coordinator** at [cbernard@canada-organic.ca](mailto:cbernard@canada-organic.ca)